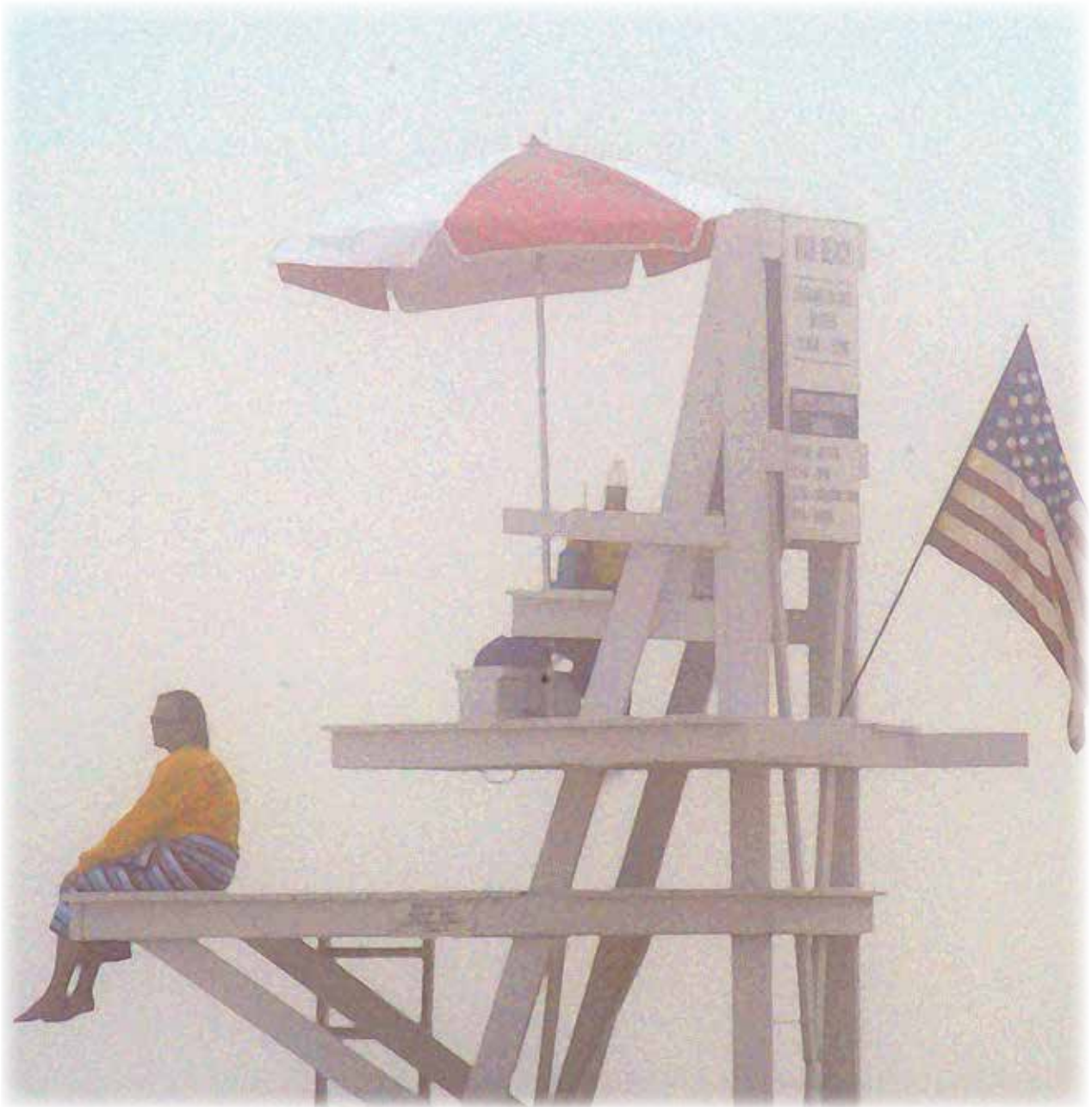


ANNUAL REPORT 2013



*Free Cancer Counseling Center
Serving the East End...Since 2002
www.fightingchance.org*



FIGHTING CHANCE

Free Cancer Counseling Center
Serving the East End ... Since 2002
P.O. Box 1358
Sag Harbor, NY 11963

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Sister Ann Marino, R.S.H.M.
Carolyn Snyder

*We Believe ...
that everyone who
battles cancer
deserves a
FIGHTING CHANCE*

To Friends Old and New . . .

Welcome to the 2013 Annual Report for Fighting Chance, which has served as the East End's free cancer counseling service since 2002.

In this year's Chairman Letter, I would like to highlight not just our financial results for 2013, but the track record we have established for following the "best practices" in accounting and financial management as related to non-profit organizations.

For 2013 we have – for the 12th year in a row – completed our audited financial statements and, once again, they showed that our donation revenue slightly exceeded our operating costs. In other words, we operated "in the black."

Did you know, in fact, that New York law requires charities to have their finances audited by an outside accounting firm every year, if they have revenue over \$250,000? It's a good rule to follow, as we do, since donors want and expect us to keep track of every penny. That is part of our pledge to all supporters.

In addition, we post our audited financial statements, in full detail, on our website. That makes our finances totally transparent – another "best practice" worth following.

Also, we have never borrowed money and so our balance sheet shows no debt whatsoever; that's another earmark of a well run organization. In fact, we actually have an endowment approaching \$750,000. It was raised during 2012, our 10th anniversary year, and never accessed since then. It just remains like a huge "anchor" in case the strong winds of another major recession blow our way.

Why do we follow these practices – like operating in the black, never borrowing, having auditors prepare financial statements every year and maintaining a sizable endowment?

We take these steps because we can see that cancer is not going away tomorrow, or next year or the year after that. We want to be around as an aid to our friends and neighbors until the disease is eradicated, once and for all. Until then . . . if you are a cancer patient on the East End . . . we'll be here to fight by your side.

Sincerely,

Duncan Darrow
Founder and Chairman



Oncology Care Team

KARRIE ZAMPINI ROBINSON, LCSW

Director of Clinical Programs and Senior Oncology Social Worker

Karrie joined Fighting Chance in early 2005 after 16 years of counseling cancer patients as an oncology social worker and Director of the Post-Treatment Resource Program at Memorial Sloan-Kettering Cancer Center in New York.



MARGARET BROMBERG, LCSW

Senior Clinical Advisor

Margaret is a Licensed Clinical Social Worker with extensive experience working with patients and families facing chronic illness. She joined Fighting Chance in 2008.



WILLIAM DISCIPIO, PH.D.

Senior Clinical Advisor

After a 35-year career that includes serving as a Professor at the Albert Einstein College of Medicine in New York, Dr. DiScipio joined Fighting Chance in 2006 on a part-time basis counseling patients in our Sag Harbor office.



NANCY GREENBERG

Patient Navigator

After a successful career in the arts, Nancy was trained by the Harold P Friedman Patient navigation Institute, a division of the Ralph Lauren Center for Cancer Care and Prevention. She joined us in 2011.

MAUREEN MCADAM

Volunteer Coordinator

Maureen joined Fighting Chance in 2010 to provide our volunteers with a dedicated and supportive staff member.



LISA BEARPARK

Coordinator of Internet Outreach

Lisa joined Fighting chance in 2009 to manage our database, website and social media. Alongside her work at Fighting Chance, she is also pursuing a career as a professional actress and theatre producer. Lisa is a graduate of Columbia University.



Building Blocks of Patient Care



**ONE-ON-ONE
COUNSELING**

**WHERE-TO-
FIND-IT
RESOURCE
GUIDE**

**SUPPORT
GROUPS**

**HEALTHCARE
SYSTEM
NAVIGATION**



*Counseling office of
Karrie Robinson, LCSW*



*Counseling office of
William DiScipio, Ph.D.*



All Services Free of Charge



our organization...

- home
- contact us
- who we are
- professional staff
- medical advisory panel

testimonials

- get involved
- governance
- videos
- funder

our resources...

- in-person counseling
- resources guide
- support groups
- patient navigator
- library

- newsletter
- day of hope
- look of hope
- links
- the press room

Cancer Think Tank

WEBSITE & WEB-BASED LEARNING

CLINICAL TRIALS ADVISORY SERVICES

FREE TRANSPORTATION TO MEDICAL APPOINTMENTS

FREE YOGA & STRESS MANAGEMENT



Cancer Simplified.org
Basic Training in 48 Flip Charts. Free.

Our mission is to explain cancer in human terms to lowering cancer patient anxiety.

<p>PREFACE</p> <ul style="list-style-type: none"> 1. Purpose of Reference 2. Introduction 3. What is Cancer? 4. Learning from Dr. Gail <p>THE DISEASE</p> <ul style="list-style-type: none"> 5. What is Cancer? 6. How it Spreads 7. Why 3-5 Months 8. What is the Cause... (Genetics) <p>ODDS OF SURVIVAL</p> <ul style="list-style-type: none"> 9. Cancer 101 Survival 10. Survival Rates: Stage 11. Long-Term Survival 	<p>WORKING ON A CURE</p> <ul style="list-style-type: none"> 12. Survival Research 13. Gene Therapy: Human Genome 14. The "Warrior" 15. The Therapy 16. "Survival Research" <p>TREATMENTS</p> <ul style="list-style-type: none"> 17. Treatment Choices 18. Clinical Trials 19. How Clinical Trials 20. Clinical Trials 21. Clinical Trials 22. Questions: Therapy 	<p>NEW DRUGS</p> <ul style="list-style-type: none"> 23. Personalized Medicine 24. Clinical 25. "Big J" (Immunotherapy) 26. Small Molecule Inhibitors <p>INSURANCE</p> <ul style="list-style-type: none"> 27. Types of Insurance 28. Insurance 29. Coping 30. Financial Assistance 31. Cancer: Patient Resources 32. Health Care System 33. Financial Issues 	<p>WHAT'S NEXT</p> <ul style="list-style-type: none"> 34. The Genetic Engineering 35. What Does the Future? 36. The Future <p>DOCTOR Q&A</p> <ul style="list-style-type: none"> 37. Genetic Testing: Justified? 38. What is the Role of Genetic? 39. What is the Role of the Doctor? 40. The Role of the Doctor 41. What is the Role of the Doctor? 42. What is the Role of the Doctor? 43. What is the Role of the Doctor? 44. How Can We Prevent Cancer? 45. Doctor
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OUR HISTORY: NEWSLETTERS DOWN THROUGH THE YEARS

News From
FIGHTING CHANCE
FEBRUARY 2014

Save the date . . . Summer Gala 2014

Saturday, May 31st
Cocktails 7:00 PM
Dinner 8:00 PM

Devon Yacht Club

Devon Yacht Club on the beach Gardiner's Bay in Amagansett

Tickets are \$400

See Denise and Sheila Maloney - both Directors of Fighting Chance - will serve as co-chairs of Gala 2014. See and Sheila have provided our Gala leadership for years. . . and they know the magic of a great party!

For tickets . . . call Fighting Chance 631 725 4646.

Our special thanks to Dawn & Courtney Reed Estate - and to CEO, Jack Davidson - for helping to defray Gala expenses for the 26th consecutive year.

Photo: Ken Babin

February 2014

Holiday Greetings
2013

from The Directors, Staff and Volunteers of Fighting Chance

Free Cancer Counseling Center Serving the East End Since 2002
Hotline: 631-725-6646 • www.fightingchance.org
Summer 2013 • 10th Anniversary

Official of: Noyah Jewelry

Holiday 2013

News From
FIGHTING CHANCE
SPRING 2013

SPECIAL ISSUE: SALUTING OUR VOLUNTEERS

To Friends . . . Old and New . . .

This is our first newsletter of 2013 - the year in which Fighting Chance begins its second Decade of Community Service to the people of Long Island's East End.

As we look back on our community service so far - and the kind-ness that made it possible - you see the remarkably wide range of support that we have received from our beloved corps of volunteers, coordinated by Marlene Robinson with assistance from Henry Greenberg. Both can be reached at our Sag Harbor office at 631 725 4646.

This newsletter is a sort of "snapshot" of the many places you could find our volunteers over the year. Participating in all sorts of sporting land-rovers - golf, swimming, running, sailing and field hockey.

You'll find our volunteers coordinating golf tags, supervising yard sales and working behind the scenes at every gift. Our volunteers also include plenty of kids and teenagers - whose energy and imagination is unmatched.

Securely,

Denise M. Gorman,
Founder and Chairman

SAVE THE DATE -
SUMMER GALA
JUNE 17, 2013
DEVON YACHT CLUB
TO PURCHASE TICKETS
CALL 631 725 4646

Spring 2013

News From
FIGHTING CHANCE

10th Anniversary Year

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Autumn 2012

Autumn 2012

HOLIDAY 2011

from The Directors, Staff and Many Friends of Fighting Chance

Best Wishes for the Holidays

And please consider a gift to our Holiday Appeal. It will mean so much to those we care for.

Free Cancer Counseling Center Serving the East End . . . Since 2002
Hotline: 631 725 4646 • www.fightingchance.org

Holiday 2011

News from **FIGHTING CHANCE**
Free Counseling Center for Cancer Patients
Serving the East End . . . Since 2002

November 2010

Fighting Chance Opens New Sag Harbor Office on Oct. 2nd

Ribbon-Cutting Brigade Has 20 Survivors

Special Thanks to Tiffany & Co. Loaves & Fishes and Round Swamp Farm for their Generous Contributions to our Summer Gala 2010. We raised over \$125,000.

November 2010

News from **FIGHTING CHANCE**
Counseling and Resource Center for Cancer Patients

November 2009

News Feature: 1600 women to address the Day of Hope audience of over 200 cancer patients. It's Saturday, September 23rd at the Bay Street Theatre in Sag Harbor. Resu is a radiation oncologist and a member of the Board of Directors of Fighting Chance.

From the Chairman

Fighting Chance produces the Day of Hope once every two years to address a "health disparity." Urban dwellers, you see, seem to be the "first to know" about scientific breakthroughs in curing cancer about two years later, cancer patients in a rural setting find out about those life-saving methods. But, they're the "last to benefit."

On the Day of Hope, hundreds of cancer patients on the East End gather to hear from a panel of site oncologists. They find out about cutting edge therapies before most oncologists even know about them. For one day, at least, they join the ranks of the very best educated cancer patients.

November 2009

News from **FIGHTING CHANCE**
Counseling and Resource Center for Cancer Patients

NOVEMBER 2008

Teamwork is Key As Patient Care Staff Expands in 2008

Volunteers Bolster Office Management and Fundraising

Increase in Cancer Patient Navigation
Thanks to support from
Ralph Lauren Foundation
& Swim Across America

The Team at Fighting Chance
Front Row (from left): Heather Matthews (Navigator), Laraine Gordon, LCSW (Oncology Social Worker & Navigator)

Second Row: (from left) Vanessa Petrucelli (Office Manager), Bill Di Sipio, Ph. D. (Clinical Psychologist), Karrie Robinson, LCSW (Oncology Social Worker, Navigator & Director of Clinical Programs)

Third Row (from left): Ben Gillilan, (Vice Chairman), Duncan N. Darrow (Founder & Chairman)

Photo: Ken Babin

Of those on the Fighting Chance team, two of the original members - Heather Matthews and Karrie Robinson, LCSW - have superb skills in the growing field of "cancer patient navigation." Karrie, of course, also is exceptionally gifted in one-on-one psychosocial counseling.

What you may not know is that by the end of this year, four more members of our team - Laraine Gordon, Ben Gillilan (our Vice Chair), Dr. Bill Di Sipio and our Chairman, Duncan Darrow will have graduated from a three-day training program for prospective cancer patient navigators. It is held at the Harold P. Freeman Patient Navigation Institute, which is located on 124th Street in Harlem. Dr. Freeman provides a "certification" to all graduates of the institute.

Dr. Freeman is considered one of the pioneers of cancer patient navigation and has conducted studies showing that this form of supportive care can significantly improve outcomes for many cancer patients.

November 2008

News from **FIGHTING CHANCE**
Counseling and Resource Center for Cancer Patients

July 2007

**Ribbon-Cutting Ceremony on June 16th
Opens New Fighting Chance office in Sag Harbor**

From the Chairman . . .

On June 16th - right in the middle of our 5th Anniversary Year - we celebrated a move to new and larger Sag Harbor offices with a ribbon-cutting attended by over 100 guests.

The event was made possible by the generous support of two sponsors - Harpers' Catalogs & Gardens Magazine, run by Richard Eckstut along with his wife, Ellen, and Turnabout whose Chairman, Richard Peltman, also sits on the Fighting Chance Board.

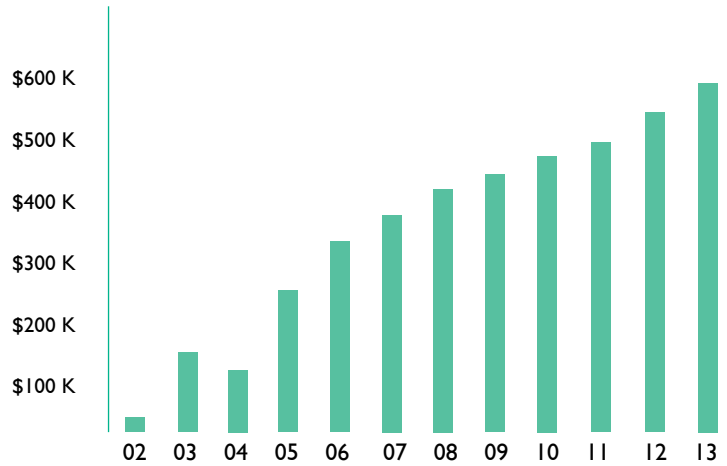
5th
Fighting Chance Celebrates its 5th Anniversary Year

July 2007

OUR HISTORY: STATISTICS MEASURING PERFORMANCE

Our annual donation revenue has ranged between \$400,000 to \$500,00 in each of the years 2008, 2009, 2010, 2011, 2012, and 2013. In addition, in 2012, our Anniversary Year, we separately raised an endowment fund of \$750,000. Also, for every one of these years our revenues exceeded our annual operating costs.

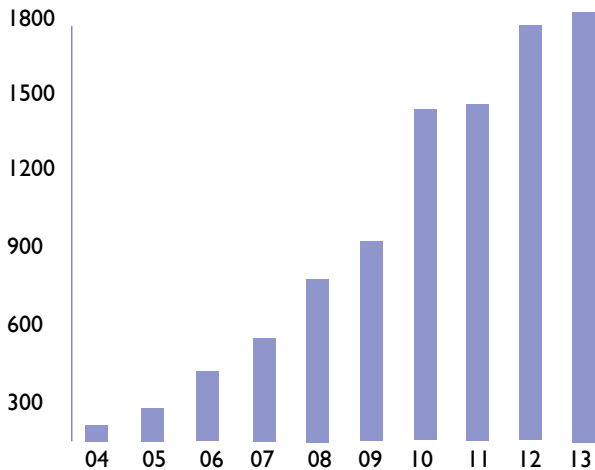
CHARITABLE DONATIONS PER YEAR



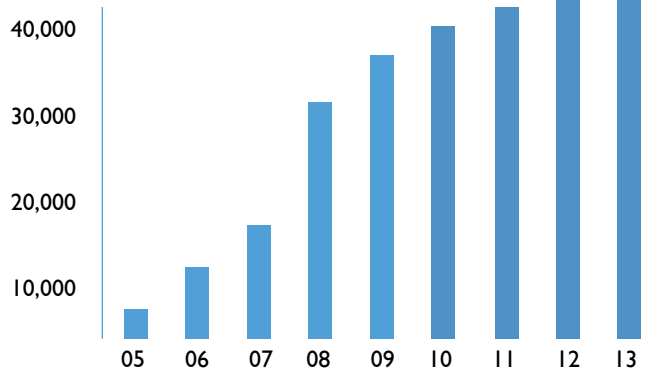
During the last three years – 2011, 2012, and 2013 – our professional staff has, collectively, provided between 1,500 to 1,800 one-on-one counseling sessions per year . . . all, of course, free of charge

Fighting Chance stopped advertising on the Internet years ago and yet our web site's popularity continues to grow on an organic – meaning word-of-mouth – basis. Visitors mainly look at a few chapters of our Where-to Find-It Resource Guide, which means that thousands of patients are benefiting from this empowerment tool every year.

ONE-ON-ONE PATIENT COUNSELING SESSIONS PER YEAR



WEB SITE PAGES VISITED PER YEAR





Main counseling room at the Fighting Chance office in Sag Harbor.

*Front Cover Photograph: Ken Robbins, Beach Fog
Fighting Chance Photographs :Charlie Grubb
Design: DD & NG*

FIGHTING CHANCE

For Counseling • To Volunteer • To Donate

Or for information, please call our Sag Harbor office at 631 725 4646
www.fightingchance.org