Annual Report

Dedicated to the People of Fighting Chance











































FIGHTING CHANCE

Counseling and Resource Center for Cancer Patients Serving the East End . . . free of charge since 2002

> P.O. Box 1358, Sag Harbor, NY 11963 Tel: 631.725.4646; website: www.fightingchance.org email: info@fightingchance.org

To Friends Old and New:

To describe our organization's progress, in the pages that follow, we rely upon quotations from some of the people of Fighting Chance:

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This annual report also includes our audited financials for 2009. They show, in summary, that our donations of \$445,000 were slightly in excess of our annual operating costs; that permitted us to add \$20,000 to our "Rainy Day fund," which now totals \$100,000.

As we approach our 10th anniversary our core belief as an organization is the same as the day we were incorporated in November 2001. We believe that everyone who battles cancer deserves a Fighting Chance.



Sincerely,

Duncan Darrow, Founder & Chairman



Doctors

"I've served as an oncologist in Suffolk County for ten years and during that time I've seen Fighting Chance continue to expand its services as the only free-of-charge cancer counseling center. Today, it is widely considered to be the "crown jewel" of the East End healthcare system."

Philip Schulman, MD

Head of Oncology Services at Memorial Sloan-Kettering/Commack Facility and Head (since 2004) of the Medical Advisory Committee of Fighting Chance

Most oncologists in Suffolk County, where I practiced for many years, are well aware of Fighting Chance and comfortable sending their patients there for the kind of support that doctors rarely have time to provide. Having Fighting Chance as a free-of-charge regional resource has elevated the standard of oncology care all across Suffolk County."

Martin S. Karpeh, Jr., MD Chairman of the Department of Surgery at Beth Israel Medical Center: formerly (2004 – 2008) Head of "The Cancer Center" at Stonybrook University Hospital and member (2005 to present) of the Board of Directors of Fighting Chance





"Most psychosocial counseling for cancer patients is offered through large urban-based cancer centers, like Memorial Sloan-Kettering, where I've worked for over a decade. But if you live in a rural area you'll probably turn to a community-centered counseling center that has no hospital affiliation and is ideally free-of-charge. For that type of counseling, from what I've seen, Fighting Chance clearly is the "gold standard."

Peter Bach, MD

Memorial Sloan-Kettering Cancer Institute, New York City and member (2005 to present) of the Board of Directors of Fighting Chance

Oncology Social Workers

"We strive to provide comprehensive educational support services to help people cope with the complexities of a cancer illness. Our patients tell us they feel 'safe' and hopeful when they allow us to partner with them on this journey."



Karrie Robinson, LCSW Director of Clinical Programs (2005 to present) at Fighting Chance



"Our individual counseling and group support services are a critical part of treatment and recovery. We provide the much needed guidance in decision making, problem solving and coping with the multiple emotional complexities challenging both the cancer patient and family."

William Di Scipio, PhD *Clinical Psychologist (2007 to present) at Fighting Chance*

"Karrie, Bill and I have over 80 years of counseling experience between the three of us . . . and our patients see that's quite a well of wisdom. Having been raised in Sag Harbor, I love being part of a free-of-charge community resource."

> Margaret Bromberg, LCSW Oncology Social Worker (since 2009) at Fighting Chance



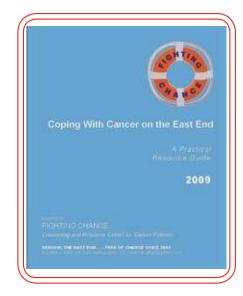
Cancer Patient Navigators



"When my husband became ill, I learned first hand over the course of four years how difficult it is to care for someone who has suffered a catastrophic illness on the East End. The daily obstacles we faced were overwhelming and I would have given anything for someone to take me by the hand and show me how to cut through all the red tape. Fighting Chance does just that - running interference so you can take care of yourself, or a loved one."

"We are committed to helping cancer patients, and their caregivers, navigate day-to-day obstacles and avoid additional stress and anxiety while trying to cope with cancer."

> Maxa Luppi Cancer Patient Navigator (2008 to present) at Fighting Chance



A where-to-find-it directory of just about all the supportive care resources needed during a cancer journey on the East End.

The Guide has been updated each year (four years in a row) and the 2009 edition is found in doctor offices, hospitals and libraries across the East End.

"Because everyone at Fighting Chance understands what cancer patients are experiencing, it is a place our patients can feel comfortable . . . and relax in a way that they may not be able to with friends and family and certainly not in many doctors' offices. It is wonderful to see patients stop by to say hello as a break from their day".



Vanessa Petruccelli Coordinator of Internet Outreach (2004 to present) at Fighting Chance

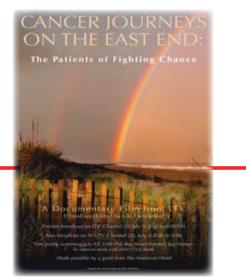


Patients

"Fighting Chance is filled with beautiful and caring people. I felt I had been tossed the life line I needed."

Lorna Cook

Cancer survivor and a participant in the film, "Cancer Journeys on the East End -- the Patients of Fighting Chance"



"Cancer Journeys," a 30-minute documentary produced by Long Island Television, depicts the struggles of six Fighting Chance patients and was shown more than 100 times on local TV during the summer of 2009

The Southampton Press THE VIEW EAST July 2, 2009 July 2, 2009

Giving East End Cancer Patients a Fighting Chance

By Reynolds Dodson

The thing about cancer is that it only happens to other people. That annoying ache in the ear, that little pain in the throat-that doesn't mean anything to you and me. But just suppose. Every year, 1,000 people on the East End get the kind of news no one wants to hear, and when that happens, it's devastating. Some years ago, it happened to Sag Harbor resident Charlotte Noble Selheim, who was diagnosed with lung cancer. Neither she nor her family knew where to turn. As Ms. Selheim's son, Duncan Darrow, a successful New York attorney, soon realized, it wasn't just the specter of mortality that was so horrible; it was the many details nobody ever thinks about: where to seek treatment, how to deal with the insurance company, who will pay the bills, who will cook the meals. At one point, Mr. Darrow said to himself, "All I ask is that my mother be given a fighting chance"- and that's when an idea was born. Fighting Chance, founded by Mr. Darrow, is now in its seventh year as the East End's only organipage 4

zation solely dedicated to helping cancer patients cope with all aspects of the disease. Headquartered in a welcoming Victorian on Route 114 in Sag Harbor, it has helped hundreds of frightened people through the labyrinthine maze of treatment, support and recovery. Next Thursday, July 9, at 8 p.m., SEA-TV in Southampton and LTV in East Hampton will carry the first documentary devoted to Fighting Chance. It's a 40-minute production called "Cancer Journeys on the East End: The Patients of Fighting Chance," and it should be viewed by anyone who wants to understand this illness. Far from being the "downer" you might expect, it's a stirring tribute to the human spirit made more piquant by its focus on real people living here on the East End. Recently, I talked to Ben Gillikin, Fighting Chance's vice chairman, and Maxa Luppi, a "patient navigator." Ben is a former cosmetics company executive who now lives in East Hampton, and Maxa is a Water Mill resident whose late husband, Dick, was a friend of mine. There are a lot of charities with good intentions, but Fighting Chance is unusual in its local focus

and thorough professionalism. If you or they are there to guide you every step of the way, through therapy, drug trials, financial aid, caregiving. This is more difficult than you might realize. First, most of us have very little understanding of cancer, and what little we do have becomes clouded under the blow of a dreaded diagnosis. You may ask yourself: What are my chances of survival? Where do I go for therapy? What about my job? What about my family? You see, it's not just the cancer victim who's affected; it's everyone around him. Fighting Chance recognizes this and has trained psychologists and specialists ready to take the whole family by the hand. One of the concerns I had when talking to Ben and Maxa was how Fighting Chance balances hope against candor. After all, every patient needs hope, but hope doesn't always pan out. Ben explained that they are always honest with patients, yet purposefully optimistic. "We don't talk about mortality rates," he explained, "just survival rates" (which, in fact, are considerably higher than you might expect). Their headquarters is full of literature providing the most up-to-date knowledge of every kind of cancer, and there is a beautifully presented "Resource Guide" that lists every organization an East Ender can turn to for help. (You can access it on the Web at fightingchance.org.) As you watch the documentary, you'll meet survivors from Montauk, Sag Harbor, Springs, Southampton, Amagansett and Sagaponack. They have overcome cancers as diverse

as lung, pancreatic, colon and brain. Here are some nuggets I took away:

 If you're diagnosed with cancer, beware the internet. It's a cesspool of negativism and misinformation. Fighting Chance will steer you to websites you can trust.

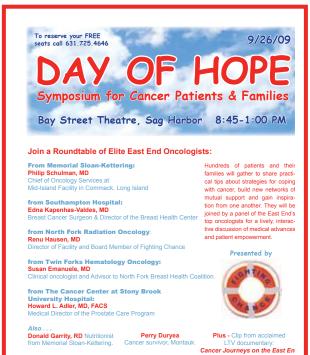
 If you're a friend of the victim, don't tell her you know how she feels. You don't, Just be there to help.

· The East End offers an unusually "strong sense of place," which can be beneficial in overcoming the "selfisolating" nature of the disease. Survivors tell moving stories of how friends and neighbors all pitched in to help. (One man from Montauk, who logged 10,000 miles in travel to get chemotherapy, had all his gasoline bills paid by the Montauk Fire Department.) There will also be a special presentation of this program at the Bay Street Theatre on July 12, but I would urge anybody who thinks he can give up an episode of whatever silly thing is on network TV next Thursday to tune in to one of the public access channels and watch this show. It will be well worth your while.

Email:Reynoldsdodson@optonline.net.



Community Outreach



Day of Hope - which Fighting Chance produces once every two years - is an example of our community outreach.

The event brings together some 250 cancer patients from all over Suffolk County. They gain inspiration and hope from one another while also absorbing talks from leading oncologists in the latest scientific breakthroughs in battling the disease.

Internet Outreach

Having patients gain empowering information via our website - what we call "Internet Outreach" - has become ever more important at Fighting Chance.

Our site includes both an e-copy of our resource and guide as well as the flip charts from cancersimplified.

Every month about 4,000 of these resource pages are reviewed by our website visitors.



During 2009 we enriched our website's content by adding the 44 flip charts of "cancersimpliifed." They provide patients with a "Biology 101" understanding of a cancer cell.

Donors

"Fighting Chance fundraisers usually become annual traditions and it's rewarding to be part of that. The golf outing I started – at The National in Southampton – is going into its 6th year. And I think it will continue for many years to come. Living on Long Island I also like the fact that money raised here . . . stays here."



Ray Costa Co-Head of Fixed Income, Deutsche Bank, New York



"Swim Across America is impressed with the substantial impact Fighting Chance has had assisting cancer patients on the East End. Because of this -- and the fact that all services are <u>free</u> -- Swim Across America has invested heavily in Fighting Chance during the past two years; our goal is to see services expanded to more and more patients (and their families) on the East End of Long Island."

Gerry Oakes Vice President and Chairman Nassau- Suffolk County Division of Swim Across America

"I am deeply humbled by this award but it is the men and women of Fighting Chance who should be honored here tonight...the ones who answer the phones and work tirelessly day in, and day out ,to assist cancer patients on the East End of Long Island. You are the real heroes tonight and I salute you."



Willam "Tuck" Hardie, III Managing Dir, New York Office of Houlihan Lokey accepting the Fighting Chance Medal of Honor for outstanding contribution to cancer patients on the East End

> "When I built 'Friars Head Golf Club' I always hoped we could find a way to give back to the community. That's why it has been so satisfying to host a fundraising golf outing at the course every September. It's known as 'The Pumpkin Classic' and has become a real tradition."

David Matlin Chief Executive Officer, MatlinPatterson Global Opportunities Fund

Volunteers



"I volunteered for the Day of Hope as part of my school community service hours. It was a lot of fun!"

Silas Selfe, Grade Student at Stella Maris Regional School, Sag Harbor

"Fighting Chance has been so good to me, and my mom, I just felt like I had to give something back."



Katrina Miller (left) with a friend at a fundraiser inspired by Fighting Chance's support when Katrina's mother was battling cancer.

Seen below is the 2009 Graduating Class of Fighting Chance volunteers -- all of whom completed a two-day training program on Cancer Patient Navigation.



"That's me with my graduating class of Fighting Chance volunteers (I'm on the far right in the blue blouse) . . . I volunteer so I can to be there for anyone who may need my help and support dealing with this hideous disease."

Joanne Nardo-MacDowell Lung cancer survivor and volunteer fundraiser for Fighting Chance

Directors



Board of Directors Peter Bach, MD Anthony Brandt Steve Byers Duncan Darrow (Chair) Sue Davies Ben Gillikin (Vice Chair) Tuck Hardie III Renu Hausen, MD Martin S. Karpeh, Jr., MD Lisa Matlin Barbara McLaughlin Cathy Peacock Richard Perlman Edward L. Tirrell



"When someone on the East End hears those dreaded words, 'You have cancer,' Fighting Chance is where they can come to learn what their options are free of charge."

Ben Gillikin

Vice Chairman (2006-present) of Fighting Chance; joined by **Sue Davies**, member (since 2003) of the Board of Fighting Chance



From Our Archives . . .

This photo goes back to 2003, when the Board of Fighting Chance first met for a day-long retreat at the Cor Maria Retreat House in Sag Harbor. In the middle of the first row is the Director of the facility, who went on to become a long-time Board member herself. Looking back, she had this to say:

"For cancer patients the Sag Harbor office of Fighting Chance is like a sanctuary infused with compassion and empathy . . . that alone means a great deal to those who are suffering and I say that based on my service for over 50 years as a Catholic Nun."

Sister Ann Marino, R.S.H.M. Director of the Cor Maria Retreat House in Sag Harbor and Member (2003 – 2008) of the Board of Directors of Fighting Chance

FINANCIAL CONDITION

The audited financial statements for Fighting Chance, Inc. (which are available to anyone by calling our office) have been prepared by our certified public accountants, and for the year ended December 31, 2009, include (1) statement of cash flows, (2) statement of activities, (3) statement of financial condition, and (4) footnotes.

As indicated in the statement of activities, our charitable donations for 2009 totaled just over \$445,000 which is the amount of annual fund-raising for the organization.

Fighting Chance, Inc. is a New York Non-profit corporation and also has qualified as a charitable organization under section 501(c)(3) of the Internal Revenue Code. "Fighting Chance" is a US registered trademark owned by Fighting Chance, Inc. which also is proprietor of the domain name "fightingchance.org."

		December 31			
	Dece	mber 31	2008		
Assets					
Current Assets					
Cash and cash equivalents	\$ 58,218	\$	55,943		
Cash in rainy day fund	100,377		80,365		
Prepaid insurance	3,638	_	3,725		
Total Current Assets	162,233		140,033		
Property and Equipment, net (Note 6)	85,000	<u> </u>	77,880		
Other Asset					
Security deposit	4,210		4,210		
Total Assets	<u>\$ 251,443</u>	<u>\$</u>	222,123		
Liabilities and Net Assets					
Current Liabilities					
Accounts payable	\$ 4,672	\$	6,571		
Taxes payable	813	÷	-		
Total Current Liabilities	5,485		6,571		
Net Assets					
Unrestricted	245,958		215,552		
Total Liabilities and Net Assets	<u>\$ 251,443</u>	<u>\$</u>	222,123		

FIGHTING CHANCE, INC.

Statements of Financial Position

FIGHTING CHANCE, INC.

Statements of Activities

for the years ended

,753 \$,470 11	2008 348,275 165,023
,470	165,023
,470	165,023
11	
- (126
	598)
-	303
,234	513,129
.562	295,480
,	,
,706	36,378
560	110,048
	441,906
,406	71,223
552	144,329
<u>.958 </u> \$	215,552
	,562 ,562 ,706 ,560 ,828 ,406 ,552 ,252 ,258

FI	GHTING CHANCI	e, inc.			
S	tatements of Cash I	Flows			
	for the years end	eđ			
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	Dece 2009			mber 31 2008	
Cash Flows from Operating Activities	:				
Change in net assets		\$	30,406	\$	71,223
Adjustments to reconcile the chang net assets to net cash provided b operating activities:					
Amortization and depreciation Cumulative unrealized adjustme	nt on investments		3,024		2,606 (303)
(Increase) Decrease in: Prepaid expense			87		(414)
Increase (Decrease) in: Accounts payable Taxes payable		(1,899) <u>813</u>		(4,918) (472)
Net Cash Provided by Operating Activ	ities		32,431		67,722
Cash Flows from Investing Activities:					
Expenditures for property and equip Proceeds from sales of investments	ment	(10,144)	(652) 15,907
Net Cash (Used) Provided by Investing	Activities	(10,144)		15,255
Net Increase in Cash			22,287		82,977
Cash and cash equivalents, beginning of	of year		136,308		53,331

FIGHTING CHANCE, INC

Cash and cash equivalents, end of year \$ 158,595

\$____136,308

FIGHTING CHANCE 2009 DONORS

The Darrow Family Fund David & Lisa Matlin

The American Hotel Jennifer Borg Richard DeRose Harry M. Ringel Memorial Fund Dr. Martin & Julianne Karpeh

> Rajesh Alva Ben Gillikin Daniel Green Thomas & Catherine Peacock Michael Wortell Christopher & Francesca Beale Wally Glennon Kaplan, Inc. Bob Pietrzak

Bank of America Amy Chanos Peter Darrow & Denise Seegal Frank Greenwald Nedenia Hartly John & Sue Jaxheimer Heather Kilpatrick & Steve Byers Gil Meister Wendy Moonan Pace Barnes & Tom Harris Nancy Richardson Jeff Sander Gary Sokoloff Robert & Barbara Stuart Donald Zucker Law Firm Twomey, Latham, Shea, Kelley, Dubin & Quartarato LLP Christine Wasserstein Peter Bach, MD & Ruth Mazzoni William DiScipio, PhD John C. Floyd III Trust Alex Gorlin Renu Hausen, MD Dan & Amy Kamensky Alexander & Brooke Kroeger Christopher & Joann Coy Alice M. & Thomas Tisch Foundation Alan B. Slifka Foundation, Inc. Anthony Manheim Nenette & George Rosenberg Char. Fund Clifford Michaels

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Joe & Al

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